

## HOW TO IDENTIFY YOUR POTENTIAL LEADERS?

AN ALTERNATIVE VIEW OF

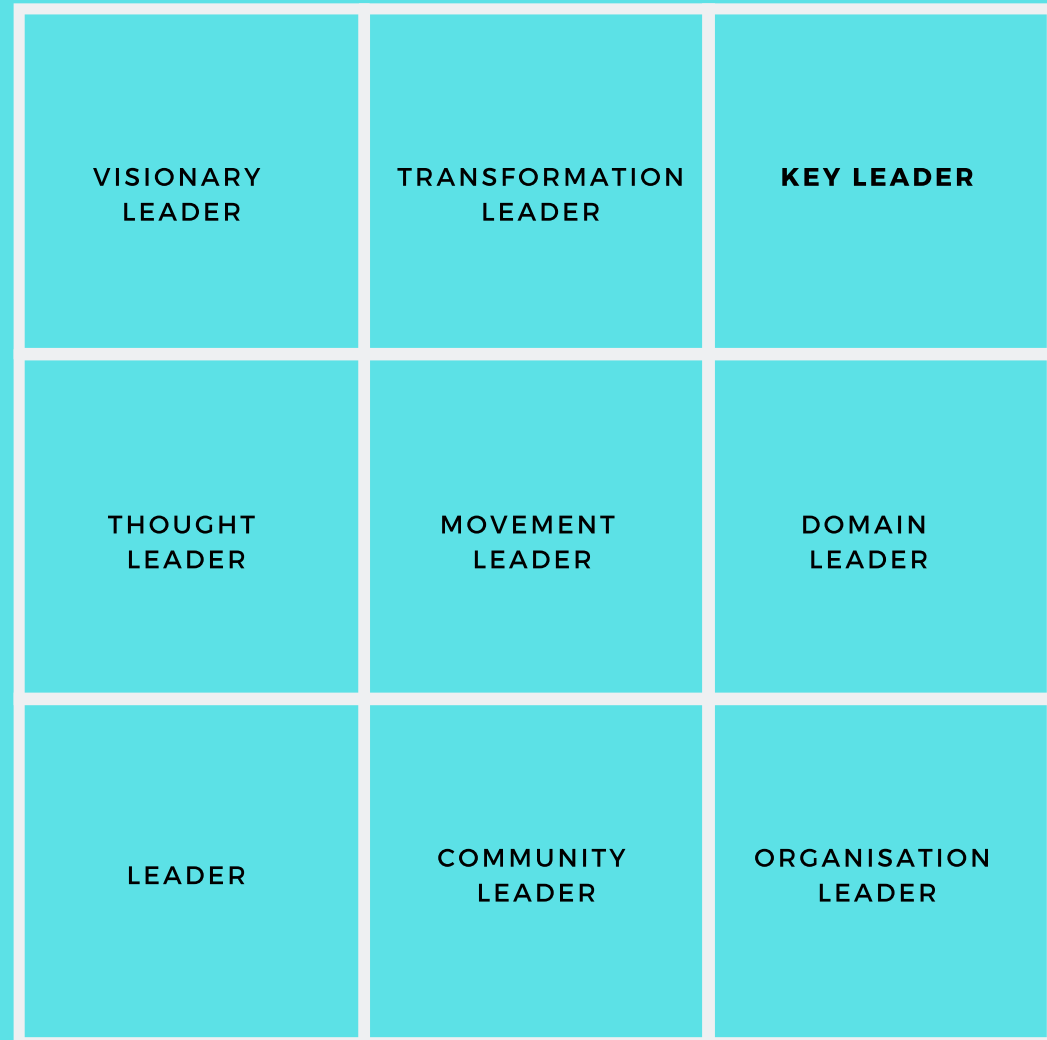
# LEADERSHIP DEFINITION

### FOR BEGINNERS

WE NEED TO FOCUS ON POSITIVE LEADERSHIP, NOT FAILED LEADERSHIP. SO, IF SOMEONE MAKES IT TO THE GRID AS A LEADER, WE NEED TO CONSIDER THAT THE PERSON IS ALREADY A GOOD LEADER. THERE IS NO POINT IN PLACING LEADERS INTO NEGATIVE BOXES AND LEAVING THEM THERE TO THEIR OWN DEVICES. IF WE GO THROUGH THE HASSLE OF PLACING LEADERS IN BOXES, WE SHOULD BE ACCOUNTABLE FOR DEVELOPING THEM. IF WE GENUINELY WANT TO BUILD OUTPERFORMING ORGANISATIONS, WE SHOULD FOCUS ON HIRING, DEVELOPING, AND RETAINING "ONLY" THE RIGHT LEADERS TO MAXIMISE RETURNS.

THE LEADER WHO ASPIRES TO THE TOP RIGHT-HAND CORNER BECOMES A KEY LEADER.

IMPACT ON BUSINESS



IMPACT ON PEOPLE